

**IOANNIS M. SITZIMIS**

**ECONOMIST MSc, PhD**



# **curriculum vitae**

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## PERSONAL INFORMATION:

<b>Date of birth:</b>	21/10/1979
<b>Address:</b>	Tsikalaria Souda (Saint George) PC 73133, Chania, Crete
<b>Contact Phone:</b>	6940/378985
<b>E-mail:</b>	isitizimis@hmu.gr ioannis.sitzimis@gmail.com
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<b>Citizenship:</b>	Greek

## EDUCATION:

- Collaborating researcher at the Department of Production Engineering and Management of the Technical University of Crete. Subject of research: Environmental and Transport Economics (2012 - present).
- Doctorate from the University of Piraeus (Department of Maritime Studies), specializing in transport economics and thesis on "Aegean Coastal Shipping: The effects of cabotage privilege removal with microeconomics tools" (2007-2012). <http://thesis.ekt.gr/thesisBookReader/id/36455#page/1/mode/2up>
- Graduate of the School of Humanities and Social Studies, program "Studies in Greek Culture", Open University of Cyprus, Grade 8.04 (2010-2016).
- Graduate of Kapodistrian University of Athens. Certificate of Training in the educational subject "Business Analyst" (e-learning) (2020-2021).
- Certificate of training in the educational subject "Administration of Educational Organizations" (e-learning), Universita degli studi Guglielmo Markoni (Italy) (2020).
- Certificate of training in the educational subject "Management of Educational Organizations" (e-learning), Erudio College (UK) (2014).
- Certificate in Basic Maths, Stonebridge Associated Colleges (e-learning), NCFE Level 2, England (2011).
- Graduate of Kapodistrian University of Athens. Certificate of Training in the educational subject "Hellenism and the West" (e-learning) (2009-2010).
- Diploma of attendance of the program "Sustainable Development and the Role of Youth in Building a Green Society" of the International Biopolitics Organization. Educational subjects (e-learning): a) Climate Change, b) Green Salary, c) Sustainable Urban Development, d) Forest Protection, e) Biopolitics - Tourism - Development (2009-2011).
- Graduate of the Postgraduate Program at the Department of Preschool Education of the University of Crete (education sciences) specializing in "Administration and Training in Education" (2020-2022).
- Certificate of the Postgraduate Program at the General Department of the Technical University of Crete, specializing in "Social and Technological Development" (2005-2006).

- Graduate of the Postgraduate Program at the Department of Maritime Studies of the University of Piraeus, specializing in "Maritime Economics and Policy", Grade 8.93 (2002-2004).
- *Scholarship from the University of Piraeus (Master in Maritime Studies) due to high scoring performance.*
- *Scholarship from the company Mediterranean Maritime SA (Master in Maritime Studies) due to high scoring performance.*
- Certificate of training in the educational subject "New technologies, Total quality (ISO-HACCP)", 400 hours (2004-2005).
- Graduate of the Department of Economics, School of Law, Economics and Political Science, Aristotle University of Thessaloniki, Grade 7.31 (1997-2001).

#### **SCIENTIFIC WORKS - PUBLICATIONS - BOOKS:**

- Sitzimis I., (2022), "Economies of scale in Greek coastal shipping. A survivor analysis", Accepted for publication in "European Transport / Trasporti Europei" (indexed in Repec and Scopus).
- Doundoulakis, M, Papaefthimiou, S., Sitzimis I., (2022), "Environmental impact assessment of passenger ferries and cruise vessels: the case study of Crete", Accepted for publication in "European Transport / Trasporti Europei" (indexed in Repec and Scopus).
- Sitzimis I., (2021), "An implementation proposal of innovative pricing in Greek coastal shipping", Oradea journal of business and economics (OJBE), 6 (2), pp. 69-77 (indexed in Repec and DOAJ).
- Sitzimis I., (2021), "An optimal forecasting method of passenger traffic in Greek coastal shipping", International Journal of Business and Economic Sciences Applied Research (IJBESAR), 14 (3), pp. 72-87 (indexed in Repec and DOAJ).
- Sitzimis I., (2021), "Pricing and market results of Greek coastal system after cabotage privilege removal (2002-2010): The example of European and global aviation", Business & Entrepreneurship Journal, 10 (2), pp. 1-24 (indexed in Repec).
- Sarah Kovoov-Misra, (2020), "Crisis Management. Resilience and Change". Edited by: Alexandros Apostolakis and Ioannis Sitzimis. Cyprus: Broken Hill publishers Ltd.
- Papaefthimiou S., Sitzimis I., Andriosopoulos K., (2016), "A methodological approach for environmental characterization of ports", Maritime Policy & Management: The flagship journal of international shipping and port research, 44, (1), pp. 81-93 (indexed in Repec and Scopus).
- Goulielmos A. & Sitzimis I., (2014), "The Liberalization process of the Ferry System in Greece, 2001-2014 (August): What have been the benefits to users of Aegean Sea Transportation?", Spoudai Journal, 64 (4), pp 39-66 (indexed in Repec and DOAJ).
- Goulielmos A.& Sitzimis I., (2012), "Measuring Market Concentration in the Aegean Ferry System", Spoudai Journal, 62 (1-2), pp 7-27 (indexed in Repec and DOAJ).
- Sitzimis, I., (2014), Demand and supply analysis on the ferry line "Chania-Piraeus" (Postgraduate thesis).
- Sitzimis, I., (2011), "Principles of Economic Theory (Teaching Methodology)", Bookstars Publications - Giogaras (Book: ISBN 978-960-6815-51-5).

## **PARTICIPATION / MONITORING / PRESENTATION OF ARTICLES IN WORKSHOPS - CONFERENCES - SEMINARS:**

- Doundoulakis Emmanouil, Sitzimis Ioannis, (2021), "Environmental impact of new Directives, Regulations and Covid-19 restrictions in the shipping sector: the case study of passenger ferries and cruise vessels in the region of Crete", 6th HAEE Energy Transition Symposium (28 / 09-01 / 10), Hellenic association for energy economics.
- Viskadouraki Ioanna, Apostolakis Alexandros, Kourgiantakis Markos, Sitzimis Ioannis, (2021), "Evaluation of Visitors' Preferences for Services offered at the International Airport of Heraklion", International conference on contemporary marketing issues (9th ICCMI on 3-5th September), International Hellenic University and University of Glasgow.
- Papaefthimiou Spiros, Maragkogianni Alexandra, Sitzimis Ioannis, Andriosopoulos Kostas, (2013), "A novel methodology for environmental characterization of ports", 51st Meeting of the EWGFM and 1st Conference of the Research Center for Energy Management (RCM) at ESCP Europe & the International Center for Shipping, Trade and Finance at Cass Business School, taking place in London at the ESCP Europe campus, on 16-18th May.
- Sitzimis Ioannis, (2011), "The implementation of innovative pricing in Aegean coastal shipping after cabotage privilege removal and the effects on fares", 2nd Panhellenic Conference on Applied Economics (organizing authority: Department of Economics, University of Thessaly).

## **PROFESSIONAL EXPERIENCE:**

- Assistant Professor (under appointment) at the Hellenic Mediterranean University in the scientific field "Economics and Transportation Management with emphasis on coastal shipping" (8/2022-present).
- General Secretary (member of the Board), Maritime Museum of Crete (3/2020-present).
- Lecturer at the Hellenic Mediterranean University (Department of Business Administration and Tourism). Autonomous teaching of the courses: "Investment Evaluation and Feasibility Studies", "Money and Capital Markets", "Business Analytics" within the program "Acquisition of Academic Teaching Experience to Young Doctoral Scientists" (2021-2022).
- Lecturer at the Hellenic Open University, undergraduate program "Tourism Management", thematic unit DIT42 - Transport and Tourism (2021).
- Lecturer at the Hellenic Mediterranean University (Department of Business Administration and Tourism). Autonomous teaching of the courses: "Investment Evaluation and Feasibility Studies", "Money and Capital Markets", "Business Analytics" within the program "Acquisition of Academic Teaching Experience to Young Doctoral Scientists (2020-2021)".
- Lecturer at the Hellenic Mediterranean University (Department of Business Administration and Tourism). Autonomous teaching of the courses: "Project Management", "Crisis Management", "Business Analytics" in the framework of the program "Acquisition of Academic Teaching Experience to Young Doctoral Scientists (2019-2020)".
- Lecturer at the Technical University of Crete (Department of Production Engineering and Management). Autonomous teaching of the courses: "Sociology", "Industrial

Sociology", "Political Economy" in the framework of the program "Acquisition of Academic Teaching Experience to Young Doctoral Scientists (2018-2019)".

- Lecturer at the Technical University of Crete (Department of Production Engineering and Management). Autonomous teaching of the course: "Political Economy" in the framework of the program "Acquisition of Academic Teaching Experience to Young Doctoral Scientists (2017-2018)".
- Lecturer at the Technical University of Crete (Department of Production Engineering and Management). Autonomous teaching of the course: "Technological Economics – Techno-economic Studies" in the framework of the program "Acquisition of Academic Teaching Experience to Young Doctoral Scientists (2017-2018)".
- Deputy General Secretary (member of the Board), Maritime Museum of Crete (2/2017-2/2020).
- Fixed-term contractor, Technical University of Crete, Department of Financial Transactions, Special Account for Research Funds (12/2014 - 11/2018).
- ✓ *Management and support of European and national programs (eg SUNNY, HELIX, RECARE, TRAMAN21 and CASCADE).*
- ✓ *Support and preparation of financial statements of public accounting.*
- ✓ *Handling accounting books of C 'category.*
- Consultant Of Entrepreneurship, GSBEE, Institute of Small Enterprises, Sub-register of Cooperative Formations (Clusters) (NSRF Operational Program) (7/2013 - 12/2014).
- Consultant Of Entrepreneurship, GSBEE, Institute of Small Enterprises, Sub-register of Entrepreneurship Network (NSRF Operational Program) (5/2012 - 12/2014).
- Teaching the course "Public Relations" at the Public Institute of Training in Chania (2011-2012).
- Consultant Of Entrepreneurship, Business Program "Upgrading and expansion of entrepreneurship to encourage and support young entrepreneurship", Youth Institute, General Secretariat for Youth (NSRF Operational Program) (7/2009-12/2010).
- Owner of a business analysis company in the Prefecture of Chania (2008-present).
- 18 years of experience as a secondary school teacher in the Prefecture of Chania (2003-present):
  - ✓ *Owner of a secondary school in the Prefecture of Chania. Teaching of the nationally examined courses "Principles of Economic Theory" and "Principles of Organization and Business Administration" (2008-present).*
  - ✓ *Teaching the courses "Principles of Economic Theory", "Microeconomic-Macroeconomic Theory" and "Principles of Business Organization and Management" in secondary education organizations (2003-2008).*
- Consultant Of Entrepreneurship, Business program "Establishment and operation of entrepreneurship to encourage and support young entrepreneurship", Youth Institute, General Secretariat for Youth. (EPEAEK II) (6 / 2008-11 / 2008).
- Preparation of "Marketing Plan", "Action Plan" and "Market Research" for the Business Network (Cluster) of Crete Olive Oil - Department of Eastern Crete (DEPEK - AK / Agency "OAS") (2007-2008).

- Preparation of "Marketing Plan", "Action Plan" and "Market Research" for the Business Network (Cluster) of Olive Oil of Crete - Department of Western Crete (DEPEK - DK / Agency "SEDIK") (2005).
- Head of European Program "PORT-NET" (INTERREG IIC) - Souda Development Company (Souda Port) (2005).
- Responsible for managing seminars for adults. Educational company "EXANTAS" (2004).
- Administrative officer at the Municipality of Souda, having as main responsibilities, on the one hand, the comparative and theoretical analysis of financial data and on the other proposals' submissions for participation in European and National programs (2000-2004).

#### **FOREIGN LANGUAGES:**

ENGLISH: (Excellent level)

- Certificate of Proficiency in English, University of Cambridge (2001).

#### **COMPUTER KNOWLEDGE:**

- Knowledge and use of PC in Windows XP / VISTA / 7/8 / 8.1 / 10 environment.
- Programs: Word, Excel, PowerPoint, Publisher, Outlook, Infopath, Internet, Swiss, Photoshop, Corel, Mathtype, ABBYY FineReader.
- Blind system, html5, javascript.
- Statistical packages: SPSS, PSPP, MINITAB, EIEWS, STATA.
- ICT Europe - Intermediate B (word, excel, internet, powerpoint).